

STATE OF NEW JERSEY

P.O. Box 160 Trenton, New Jersey 08666-0160

Chris Christie Governor

Kim Guadagno Lt. Governor

Raymond P. Martinez Chairman and Chief Administrator

October 25, 2017

To: All Interested Bidders

## Re: RFQ # 1247099S Commercial Driver License (CDL) Third Party Testing Service-Pilot Program

Proposal Submission Due Date: October 30, 2017 (2:00 p.m.)

### ADDENDUM #1

The following constitutes Addendum #1 to the above referenced solicitation.

It is the bidder's responsibility to ensure that all changes are incorporated into the original RFQ.

All other instructions, terms and conditions of the RFQ shall remain the same.

# Commercial Driver License (CDL) Third Party Testing Service-Pilot Program

## RFQ 1247099S

#### **Answers to Questions**

Note: Some of the questions have been paraphrased in the interest of readability and clarity. Each question is referenced by the appropriate RFP page number(s) and section where applicable.

| # | Page # | <b>RFQ Section</b> | Question  | Answer   |
|---|--------|--------------------|---|--|
| 1 | 16     | 13                 | Question Submitted :<br>What is the minimum size of<br>space required for CDL road<br>test?   | There are no space requirements<br>defined within the RFQ for the CDL road<br>test. The NJMVC follows<br>FMCSA/AAMVA regulations.<br>Bidders are instructed to review RFQ<br>Section 13, Technical Proposal<br>Preparation " <b>TEST SITE(S)</b> " on page 16  |
| 2 | 1      | Cover Page         | "Period of Performance:<br>November 1, 2017 until October<br>31, 2018, Proposal Due Date:<br>October 30, 2017"<br>Please explain the proposal due<br>date of 10/30/17 and the period<br>of performance (implementation)<br>of 11/1/17. Is it expected that the<br>successful bidders will be<br>required to begin testing on<br>11/1/17?                              | Bidder proposals must be submitted on<br>October 30 <sup>th</sup> , per RFQ instructions.<br>No. The Period of Performance will begin<br>on or about November 1 <sup>st</sup> following TPT<br>appointment. Actual testing must follow<br>TPT appointment, training and<br>certification per RFQ Section 12, Scope<br>of Work pages 11 and 12. |
| 3 | 3      | 1                  | "The Pilot Program will consist of<br>the appointment of three (3)<br>private third-party vendors to<br>administer the skills tests for<br>CDLs and endorsements, with<br>one third-party vendor each to be<br>located in the northern, central,<br>and southern regions of the<br>state."<br>• Can a Third-Party<br>tester apply for<br>multiple testing<br>regions? | Yes. Bidders may apply for multiple testing regions. However, a TPT shall be permitted to test in only one (1) region during this pilot phase.   |

| # | Page # | <b>RFQ Section</b> | Question  | Answer   |
|---|--------|--------------------|---|--|
| 4 | 11     | 12                 | <ul> <li>"Separate any skills<br/>testing program<br/>operations from any driver<br/>training."</li> </ul>  |  |
|   |        |                    | Does this require<br>separate<br>addresses or can<br>the testing site and<br>driver training site<br>be at one location,<br>but separated from<br>one another?  | Training/Testing may be at the same site<br>location address.<br>However, training and testing areas must<br>be established and remain physically<br>separate locations. No cross-location<br>influence or interference is permitted<br>between driver training and testing sites. |
| 5 | 13&14  | 12                 | 10a "No school owner, agent,<br>instructor, or employee shall:<br>Instruct on or near the skills<br>examination route used by the<br>Commission"                |  |
|   |        |                    | <ul> <li>Does this pertain to<br/>NJ Motor Vehicle<br/>state run locations?</li> </ul>  | Yes.   |
|   |        |                    | 10eiii "A record of all instruction<br>provided to driver applicant,<br>including the instructor(s) who<br>facilitated training"                                |  |
|   |        |                    | <ul> <li>Is it expected that<br/>all TPT's have a<br/>training program?</li> </ul>  | No.  |
|   |        |                    | <ul> <li>What if the<br/>applicant did not<br/>receive training by<br/>the same institution<br/>that will be<br/>performing the CDL<br/>examination?</li> </ul> | Yes, The TPT may test any individual in possession of an MVC validated Commercial Learner Permit (CLP).  |
|   |        |                    | <ul> <li>Will it be expected<br/>that the training<br/>records will be<br/>transferred prior to<br/>examination?</li> </ul>                                     | No.  |
|   |        |                    | 10h "Submit a daily testing report<br>to the State, which also includes<br>driver applicants who have   |  |

| # | Page # | <b>RFQ Section</b> | Question  | Answer  |
|---|--------|--------------------|---|---|
|   |        |                    | successfully completed training<br>and are pending testing"<br>o Please clarify what  | PEO Section 12 Sub 10H partoing to  |
|   |        |                    | is necessary<br>considering 10H, in<br>part, appears to<br>repeat a portion of<br>10L?  | RFQ Section 12, Sub 10H pertains to<br>TPT reports to the MVC indicating<br>trainees eligible for testing. 10L requires<br>TPT input through CSTIMS database. |
|   |        |                    | <ul> <li>In the event the<br/>applicant was not<br/>trained by the TPT,<br/>does 10L apply?</li> </ul>  | Yes. TPT must fulfill this Federal requirement (FMCSA/AAMVA).   |
| 6 | 14     | 12                 | "There shall be a fourteen (14)<br>day waiting period for a test<br>retake after a failed grade."   |   |
|   |        |                    | <ul> <li>Is the 14-day<br/>waiting period for a<br/>test retake at the<br/>discretion of the<br/>commissioner?<br/>Typically, most<br/>states have a 7 day<br/>or less retake<br/>period.</li> </ul>  | NJ Administrative Code: requires<br>fourteen (14) calendar days as a waiting<br>period. Reference N.J.A.C. 13:21 -<br>23.10                                   |
| 7 | 15     | 13                 | "Describe your ability to separate<br>your company's testing<br>operations from any training<br>operations: How will you<br>separate skills training classes<br>and activities from skills testing?"<br><i>Please clarify the intent of the</i> | Bidder must describe how it will secure<br>the testing area from any external<br>influence, distractions and/or interaction<br>with driver training classes.  |
|   | 10     | 10                 | question. (See question #4<br>above)  |   |
| 8 | 16     | 13                 | "Provide sample testing reports"<br>o Please define this  |   |
|   |        |                    | request?<br>Internal<br>company<br>reports?   | Periodic schedule i.e. Daily/Monthly report(s)  |
|   |        |                    | <ul> <li>State or</li> </ul>  | Refer to: page 13 section 10h and   |

| #  | Page # | <b>RFQ Section</b>      | Question  | Answer   |
|----|--------|-------------------------|---|--|
|    |        |                         | federal<br>reports?   | Section 16, Attachment 2, Pages 22, 23,<br>Items 10 and 11 "Examination Reports"<br>and "Medical Examiner's Report". In<br>addition, bidders are instructed to<br>carefully review Section 17, Attachment<br>3, Sub 3.0 "Third Party Tester<br>Responsibilities" on Page 26 and 3.5<br>"Examination Reports" on Page 32. |
| 9  | 9      | Attachment 3<br>Page 30 | 3.3.5 "Skills test banking is not<br>permitted during the first year of<br>TPT's participation in this Pilot<br>Program, except with the prior<br>written approval of the Chief<br>Administrator, in the Chief<br>Administrator's sole discretion,<br>and based on the training<br>program of TPT." |  |
|    |        |                         | <ul> <li>Please clarify skills<br/>test banking is not<br/>permitted, "except<br/>with the prior<br/>written approval of<br/>the Chief<br/>Administrator?"</li> </ul>   | The MVC finds Section 3.3.5 to be self-<br>explanatory. No further clarification is necessary.   |
|    |        |                         | <ul> <li>and "based on the<br/>training program of<br/>TPT?"</li> </ul>   | To clarify, this language is included in the event a TPT also provides CDL training classes.   |
|    |        |                         | <ul> <li>Is it expected that<br/>all TPT's have a<br/>training program?</li> </ul>  | No   |
| 10 | N/A    | general                 | Will a successful bidder be<br>expected to test applicants that<br>they did not train?  | Yes, as stated in MVC answer to bidder's question 5, the TPT is required to test all applicants regardless of training.  |
| 11 | N/A    | general                 | Please define the criteria that will<br>be utilized to define the success<br>of the Pilot program?  | The Chief Administrator, and designees,<br>will evaluate the level of success of the<br>program as per legislation:<br>P.L.2017, CHAPTER 10, <i>approved February</i><br><i>6, 2017</i><br>Senate, No. 2364  |
|    |        |                         |   | d. Within nine months of the effective date of this act, the Chief Administrator shall   |

| #  | Page # | <b>RFQ Section</b> | Question   | Answer   |
|----|--------|--------------------|--|--|
|    |        |                    |  | submit to the Governor and the Legislature<br>pursuant to section 2 of P.L.1991, c.164<br>(C.52:14-19.1) an evaluation of the pilot<br>program with recommendations that will<br>facilitate the permanent use of third party<br>vendors to administer knowledge and skills<br>tests for commercial driver licenses or<br>endorsements pursuant to section 13 of<br>P.L.1990, c.103 (C.39:3-1 10.21).<br>Within nine months of the bill's effective<br>date, the Chief Administrator is required to<br>submit to the Governor an evaluation of<br>the pilot program with recommendations<br>that will facilitate the permanent use of<br>third party vendors. |
| 12 | ?      | ?                  | What are NJ's size requirements for a CDL test site?   | NJMVC does not have a test site size<br>requirement.<br>However, NJMVC test sites comply with<br>FMCSA and AAMVA skills testing<br>standards.  |
| 13 | ?      | ?                  | When and where will examiner's<br>training courses be available to<br>license applicants for third party<br>testing?<br>And how much will the course<br>cost?                    | TPT examiners must be certified by the<br>NJMVC. Certification will be provided to<br>TPT's appointed as participants in this<br>pilot program.<br>Examiner training costs will be<br>determined following NJMVC Chief   |
| 14 | 16     | 13                 | Page 16 States to "Provide<br>evidence of signage posted to<br>inform public of test site".<br>Are bidders expected to have<br>signs before any decisions of<br>awards are made? | Administrator TPT appointments.  |
|    |        |                    | Or can (it) be a proposal of signs<br>that will be made available if<br>awarded contract?  | Yes, Bidder's may provide digital<br>samples of proposed signage in .pdf jpeg<br>or similar machine-readable format within<br>its proposal.  |
|    |        |                    | When and where will examiner's training courses be available to license applicants for third party testing?  | Certification will be provided to TPT's appointed as participants in this pilot program.   |
| 15 | 16     | 13                 | Page 16 under "Reports" states   |  |

| # | Page # | <b>RFQ Section</b> | Question  | Answer  |
|---|--------|--------------------|---|---|
|   |        |                    | "Provide sample testing reports".<br>I believe it stated that all<br>reporting forms and test forms<br>would be provided by the<br>Commission?? | Skills test score sheets are property of NJ MVC, and will be provided to the TPT's. |
|   |        |                    | If the forms are provided by the<br>Commission, what samples must<br>bidders provide?   | Bidders are instructed to review NJMVC's answer to Bidder Question #8.              |
|   |        |                    |   |   |

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